

Message Text

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21
ORIGIN SY-05

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DRAFTED BY A/SY/PTS:VEBISHOP:DH

APPROVED BY A/SY/PTS:VEBISHOP

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R 172007Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

LIMITED OFFICIAL USE STATE 230907

E.O. 11652: N/A

TAGS: ASEC

SUBJECT: MOTOROLA TRAINING FILMS FOR RSO FROM SY/PTS

1. AS YOU KNOW, SY HAS PARTICIPATED WITH TEN AMERICAN MULTI-NATIONAL COMPANIES AND MOTOROLA TELEPROGRAMS, INC., IN THE PRODUCTION OF TWO COUNTERTERRORISM TRAINING FILMS. THE AMERICAN COMPANIES WERE THE SPONSORS OF THE FILMS AND THEY WERE INSISTENT THAT DISTRIBUTION OF THE FILM BY MOTOROLA BE HANDLED WITH CONSIDERABLE CAUTION AND DISCRETION WHEN FOREIGN GOVERNMENTS OR ENTERPRISES REQUEST TO PURCHASE THE FILMS. A/SY HAS AGREED TO ASSIST MOTOROLA IN DETERMINING THE ADVISABILITY OF SELLING THE FILMS TO FOREIGN GOVERNMENTS OR ENTERPRISES.

2. MOTOROLA HAS AN ORDER FOR THE FILMS ENTITLED "ANATOMY OF TERRORISM" AND THE EXECUTIVE PROTECTION MANUAL THAT ACCOMPANIES IT. THIS ORDER IS FROM SERVICIO PAN AMERICA NO DE PROTECCION IN CARACAS, VENEZUELA WHICH IS A SUBSIDIARY OF BRINK'S ARMORED TRUCKS. THIS ACCORDING TO MOTOROLA. IT SEEMS THAT MOTOROLA AND ONE AMERICAN FIRM ARE CONCERNED WITH THE DEGREE OF OWNERSHIP BY BRINK'S AND WHETHER OR NOT THERE IS A DEGREE OF RISK IN DEALING WITH THIS ORGANIZATION. IT WOULD BE APPRECIATED IF YOU COULD SEEK ADVICE FROM THE LIMITED OFFICIAL USE

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EMBASSY CONCERNING THIS COMPANY AND WHETHER OR NOT IT WOULD

BE ADVISABLE TO SELL THEM THE FILMS AND MANUAL. THERE SEEMS TO BE SOME INDICATION FROM MOTOROLA THAT THEIR MAJOR CONCERN IS FOR THE SALE OF THE MANUAL WHICH IS EXTREMELY DETAILED AND REALLY INTENDED FOR CORPORATE SECURITY DIRECTORS WHEN DRAWING UP PLANS FOR EXTENSIVE PROTECTIVE SECURITY PROGRAMS.

3. A TELEGRAPHIC REPLY WOULD BE APPRECIATED.
ROBINSON

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